



GACAR 2011 BOARD OF DIRECTORS APPLICATION FORM

Name: Darlene Pifalo

Office Name: Prudential Trend Realty

Phone: 352-377-6666

Email: Darlene@darleneandlucky.com

I would like to be considered as a nominee for Board of Director

Number of years as a Realtor®: 37 years

Number of Years as a GACAR Member: 25 years

Have you ever served on the GACAR Board of Directors in the past? Yes No

If so, what year(s)? 1999,2001,2002, 2009

Committee Involvement: Local: Yes

State: Yes

Please indicate the leadership position(s) you have held: Past President 2001, committees: RPAC chair 2010, Affordable Housing chair 2010, Ambassador Chair, Vice Chair Government Affairs 2010..Orientation, DVP 2002.

I hold the following NAR recognized designations: GRI CRS

I specialize in the following area(s) (i.e. residential, commercial, prop. management): residential

1. Are you the Principal Broker? Yes No
2. If you are not the Principal Broker, do you have the support of your Broker? Yes No
3. As a potential nominee for Director or Officer are you in a position to make a commitment to attend monthly Board of Directors meetings, any special called meetings, and the General Membership Meetings? Yes No
4. If nominated for Vice President, will you be able to attend the NAR Convention (in November), all FAR Meetings (2/year, one in January, one in August), and any other meeting as determined by the Board of Directors? Yes No
5. If nominated for Vice President, do you understand that you are making a four (4) year commitment? Yes No
6. If nominated for a Director position, do you understand that you are making a three (3) year commitment? Yes No
7. As a Director, are there any issues or changes you think would improve Member participation? _____
Would like to see GACAR grow in a positive way as it is now and help in anyway I can, I feel that broker participation is lacking leadership for GACAR

8. What would you say are the Associations strengths? Great CEO and staff.

9. What would you say are the Associations weaknesses? more 1 on 1 communications withe everyone,

10. What skills, aptitude, or attitude do you think you would bring to this position? I try to think ahead of what is needed and what would help membership, Teaching new Realtors how important personal communication is for everyone.

11. Please describe the role GACAR plays in the local real estate industry. _____
The role for GACAR should be to help Realtors make more dollars just like FR and NAR's job is to do.
More PR to show what we do and not just sell real estate for the public and let the public know how we work for the public and our membership too.

12. With the market and economy shifting, what is the probability of you changing careers if your business does not increase within the next 16 months? If I've not done it all these years I think I'm here for life!

13. How would you rate your people and conflict management skills on a scale of 1-10 (10 being the best)?
I try to listen to all sides and make a fair decision for all.

14. What type of self-help or management training have you participated in _____
Had my own office and management running different successful committees thru my years _____; and
 would you be willing to commit to training if selected as a leader of the organization? Yes

15. Do you have any questions of the Nominating Committee? _____
I would like a full term as director and not a fill in like happened in 2008.. I was not notified that it was a fill in term at that time.

16. Applicants must make an appointment with the GACAR office to have a photo taken.

RETURN by 5:00 p.m. on Thursday, July 1, 2010 to:

By Fax: (352) 331-7911 **OR** By Mail: Gainesville-Alachua County **OR** Email: anix@gacar.com
 Association of Realtors®
 1750 NW 80th Blvd.
 Gainesville, FL 32606

THIS COMPLETED FORM WILL BE POSTED ON THE GACAR WEBSITE FOR MEMBERS TO REVIEW