

Members With or Without Coverage, Gaining Value from New NAR Health Insurance Program

NAR members are benefitting from a new program, REALTORS® Core Health Insurance, that provides expanded options for their medical care. The program, customized for NAR members, offers limited medical indemnity insurance coverage. The program was designed to provide real options for the 30% of members uninsured. It also provides alternative for those that have coverage but are having a difficult time paying the high premiums.

What exactly is RCHI?

REALTORS® Core Health Insurance provides limited medical plans which are exclusively designed and priced specifically for NAR members. RCHI has guaranteed acceptance so there are no medical tests or exams to qualify for.

Simply put, it provides coverage for your everyday healthcare needs. Plan options can include:

- \$30 Co-Pay Doctor Office Visits
- \$30 Co-Pay Wellness Visits
- Hospital and ICU benefits
- Emergency Benefits
- Surgery and anesthesia benefits
- Accident medical expenses and more
- Single or Family coverage
- Freedom to choose any provider

“We are grateful to be able to provide health insurance options for the NARs uninsured members. What we didn’t anticipate was the impact on the 70% of members who currently have medical coverage. Many of these members have high costs associated with their current health plan premiums. We have been able to reduce these costs by supplementing their major medical with the RCHI program for everyday needs such as doctor office and wellness visits. SASid is passionate about helping members gain access to health coverage or find options to make coverage more affordable. Hearing from happy, satisfied members makes the work info” states SASid President Shannon Kennedy.

See how many members have already found the answer to such common questions:

“I couldn’t get coverage...”

Thank you again for all your patience, helpful commentary, great attitude, and simple explanations of such a complex issue as determining a suitable medical insurance policy. You “Made My Day” and ended a five-day search for health care insurance that wouldn’t break the bank, yet would give us day-to-day coverage for normal medical issues encountered by healthy adults. - Deberra O. (Menlo Park, CA)

First, I want to refer several fellow Realtors... So I can better recommend your products and processes. (SASid) has been enthusiastic and professional every time I have spoken with her. My husband has had a pre-existing condition that made it difficult to find affordable coverage for just every-day needs. I had my questions answered repeatedly and (SASid) showed great patience. I am most appreciative with consistent communication and confident that both my husband and I have medical coverage. – Vickie H. (Florence, KY)

“I have health insurance but it is so costly...”

I initially called inquiring on possibilities of a cheaper plan through the NAR. I was paying \$1,200 per month and it just seemed like stealing when I am so healthy. The team at SASid was extremely helpful by finding a major medical plan that would be a good fit with a NAR REALTORS Core Health Insurance plan. I not only have more affordable major medical coverage now, but I also have coverage for my day-to-day needs that will save me nearly \$500 a month! – Richard G. (Celebration, FL)

(SASid) was extremely helpful in matching the proper products to the individual needs of my husband and myself, especially when we were paying nearly \$2,600 a month for coverage. Our Blue Cross and Blue Shield payments were increasing over 26% making our payments prohibitive. Through the NAR Core program and a high deductible major medical plan, we were not only able to continue having medical coverage, but saved over \$1,500 a month in payments. We can't express how grateful we are to still have medical coverage through NAR's efforts. – Martha T. (Newark, DE)

Built to match member need, the program offers low-cost premiums and freedom to choose any provider. REALTORS® Core Health Insurance provides limited medical plans which are exclusively designed and priced specifically for NAR members. Members can choose between plans based on whether they are looking to save money, gain access to medical insurance, or supplement their current major medical plan. All plans are underwritten U.S. Fire Insurance Company, a Rated “A” (Excellent) by A.M. Best Company (2009 Edition).

Call a benefit specialist today at (877) CORE-PLAN, (877)267-3752, or go online for more information. For online quotes and enrollment go to www.RealtorsCoreHealthInsurance.com/AE.